



**Path:** I Want to Go to Work

**Course:** What Community Activities Can Help Me Get a Job?

**Lesson:** Networking to Get a Job

## Networking to Get a Job

*For students who want a job*

### Networking

**Networking** is meeting and building relationships with people.

- People in your network can include family, friends, neighbors, coaches, teachers, bosses, co-workers and other individuals in your community.
- People can be in your professional or personal network.



### Networking to Explore Career Interests

**Networking** can help you:

- Reach your career goals
- Identify jobs that you are interested in learning more about
- Learn about the skills, certificates, or degrees required for jobs
- Understand what a typical day on a job is like
- Share with others that you are looking for a job
- Decide what job will be a good fit for you



## Types of Networks

The two types of **networks** are personal and professional.

### Personal network

- A personal network is when you meet and build relationships with people who have the same interests as you.
- People in your **person network** might be:
  - Family members
  - Friends
  - Neighbors
  - Teammates
  - Classmates
  - Club members



### Professional network

- A professional network is when you meet and build relationships with people in a career field you are interested in.
- People in your **professional network** might be:
  - Teachers
  - School Contacts
  - Past work or internship supervisors
  - Job Coaches
  - People working at jobs you are interested in
  - Current and former co-workers
  - Professional Associates

## Learning to Network

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- Begin by making a list of all the people you know
- Sort people on your list into your personal network or professional network
- Connect with people on your professional network that work at a job you are interested in
- Connect with people in your personal network to increase your networking opportunities
- Attend job fairs, informational interviews, and other events where you can meet new people who work at jobs you are interested in learning about
- Stay in touch with the people in your professional network through follow up meetings, email or phone calls



## Wrap Up

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- **Networking** is meeting and building relationships with people who can help you reach your personal and professional goals.
- There are two types of **networks**:
  - A **Personal Network** involves meeting and building relationships with people who have the same interests as you.
  - A **Professional Network** involves meeting and building relationships with people.
- Networking is an **ongoing process**, you need to stay in contact with the people in your network.
- Building your **professional network** can help you learn about jobs and businesses.