

Community-Based Activity

Networking takes time and practice. For this activity you are going to practice reaching out to people and asking them about their careers and experiences with continuing their education.

Directions: Choose 3 people that you know and feel comfortable reaching out to. Here is a list of people you might want to consider:

- Teachers
- School counselor
- Neighbors
- Family friends
- College students
- College instructors
- Local business people

Reach out to each person on your list. Ask them the questions listed and record your answers.

Start the conversation by introducing yourself. Explain that you are learning about networking and have a few questions to ask.

End the meeting by thanking the person for meeting with you.

Person #1

Name of person:	
Contact information:	
Email:	
Phone Number:	
Type of Contact: Professional or Personal	

Interview Questions:

1. Why did you choose your career?	
2. What additional education or training was needed for your career?	
3. Can you tell me about 5 of the most important people in your professional network? a. How long have you known them? b. How did you get to know these people?	
4. Do you have any tips for successful networking?	
5. How do you stay in contact with the people in your professional network?	

Person #2

Name of person:	
Contact information:	
Email:	
Phone Number:	
Type of Contact: Professional or Personal	

Interview Questions:

1. Why did you choose your career?	
2. What additional education or training was needed for your career?	
3. Can you tell me about 5 of the most important people in your professional network? a. How long have you known them? b. How did you get to know these people?	
4. Do you have any tips for successful networking?	
5. How do you stay in contact with the people in your professional network?	

Person #3

Name of person:	
Contact information:	
Email:	
Phone Number:	
Type of Contact: Professional or Personal	

Interview Questions:

1. Why did you choose your career?	
2. What additional education or training was needed for your career?	
3. Can you tell me about 5 of the most important people in your professional network? a. How long have you known them? b. How did you get to know these people?	
4. Do you have any tips for successful networking?	
5. How do you stay in contact with the people in your professional network?	

Reflection Questions:

1. How do you plan to continue building your network?

2. What did you learn about the college or training programs you are interested in?

3. Have these people helped you with your decision to continue your education?

4. Which colleges or training programs are you no longer interested in?

5. What other opportunities can help you grow your network?