



### CONVERSATION STARTERS WITH A BUSINESS

Getting to know a business and determining what they find important is one of the first steps in the business partnership. Use these questions to begin your process of getting to know the business who may become one of your community partners. Use the answers the business gives you as a springboard for partnering with you.

QUESTION FOR EMPLOYER	EMPLOYER'S RESPONSE
COMPANY'S MISSION?	
BUSIEST TIME OF YEAR?	
QUALITIES THEY LOOK FOR IN A TEAM MEMBER?	
DO THEY HAVE A LOT OF OVERTIME?	
DO SEVERAL PEOPLE DO THE SAME JOB TASK AS PART OF THEIR JOB?	
TASKS THAT ARE TAKING THEIR EMPLOYEES AWAY FROM THEIR CORE JOB FUNCTIONS?	
WHAT DO YOUR EMPLOYEES SAY THEY NEED HELP WITH?	
SERVICES THEY WISH THEY COULD OFFER BUT DON'T HAVE THE RESOURCES?	
BIGGEST CHALLENGE TO RUNNING THE BUSINESS?	



<b>QUESTION FOR EMPLOYER</b>	<b>EMPLOYER'S RESPONSE</b>
<b>ARE THERE TASKS THAT ARE CURRENTLY NOT BEING ACCOMPLISHED?</b>	
<b>WHAT ARE CONCERNS YOU HAVE ABOUT STUDENTS WITH DISABILITIES ACCESSING THE JOB SITE?</b>	